

# COMMERCIAL SNAPSHOT — PROPERTY MANAGEMENT TIP



*‘Income optimisation – The income from a property can be improved in many different ways and it is your job to do that. It is critical that you find ways to grow the income base, the rents, and the occupancy returns. Help the client see your valuable ideas and strategies. That process will normally include improving market rentals, rent review alternatives, and staged leasing. Don’t forget to move tenants in the mix to better locations.’*