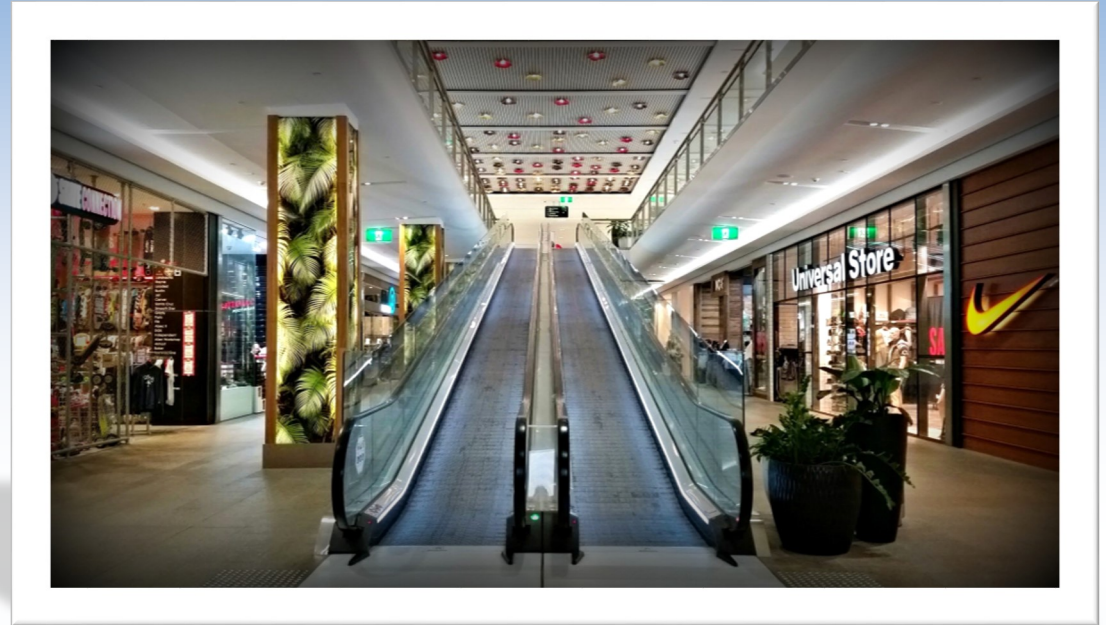


# COMMERCIAL SNAPSHOT — RETAIL LEASING TIP



*‘A **Reliable Tenant History** – If the retail tenant is coming to you from another property or shopping center, then you have the advantage of checking out their occupancy history. You may even be able to talk to the retail property manager or landlord of the other property to ensure that you are not taking on a tenant that has problems. It’s a sensible approach to your retail tenant choices and control.’*