Easy Cold Calling Techniques in Commercial Real Estate Brokerage

Stand out as Momentum is the 'Agent of Choice' **Important** Improve Call Conversions Most client relationships Practice will can be nurtured help you improve via the phone

'Make plenty of calls to the right people in an ongoing way. Develop your conversations and your connections accordingly; get to know the right people for the location. That is the best way to approach a career in commercial real estate brokerage.'

- John Highman, Broker Coach

http://commercial-realestate-training.com/easy-cold-calling-techniques-in-commercial-real-estate-brokerage-2/