

# New Client Prospecting Model

Concentrate in the sectors for new clients in Sales and Leasing



**Tenants** - Research and connect with tenants in all major buildings and precincts



**Business Owners** - Comprehensively connect with all local business owners to know about requirements in property



**Investors** - Get to know the active investors in your town or city, and determine needs



**Landlords** - Choose landlord by building and by street for ongoing market updates and information supply

